

Payment Solutions – Overview and Offer

December 2024





01	The actors behind Cashless Payment Processes Which parties are involved to carry out cashless payments.
02	Basics of Cashless Payment Processes From card swiping to money transfer.
03	<b>Key Parameters of Payment Solutions</b> What needs to be considered at the selection of Payment Solution.
04	Responsibilities What are main roles and main scope of responsibilities.
05	PT integration Case #1: Local Hypercharger acting as a cash register.
06	PT integration Case #2: Cloud Cash register is in the cloud.
07	Payment Solutions - Offer Recap of available solutions.

### **The actors behind Cashless Payment Processes**

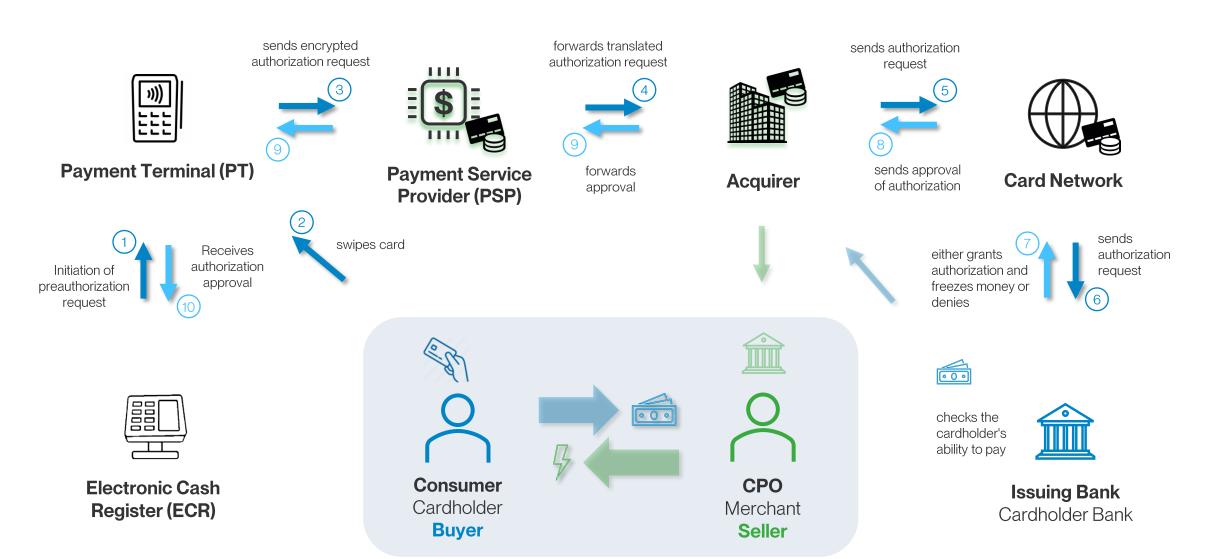




Regulators

# **Basics of Cashless Payment Processes**





## **Differences in PSP and Acquirers**



### What features are CPOs looking for?



Coverage of Payment Solution (global vs. regional)



Payment Schemes (Mastercard, VISA, Girocard, Bancomat, etc.)



Charger Integration and Compatibility (Local or Cloud)



Transaction Fees and Cost (varies by many factors and needs to be evaluated by CPO)



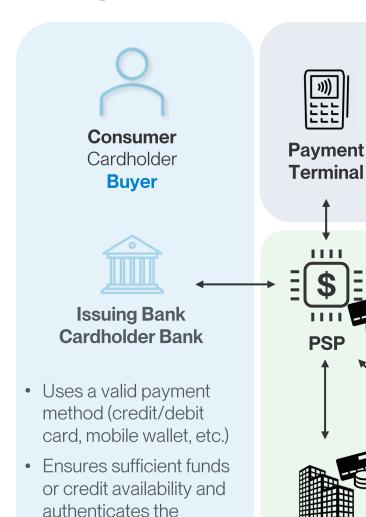
Acquirer Partnerships with PSPs at CPOs corporate level



Security and Compliance (Adherence to PCI DSS, GDPR, EAA, and other regional regulations)

### Responsibilities





transaction (e.g., via PIN

or biometric)

Acquirer

- Maintains compliance with payment standards.
- Ensures compatibility with payment backend systems.

**CPO** Merchant

Seller

**Merchant Bank** 

 Provides software updates and technical support for terminals.

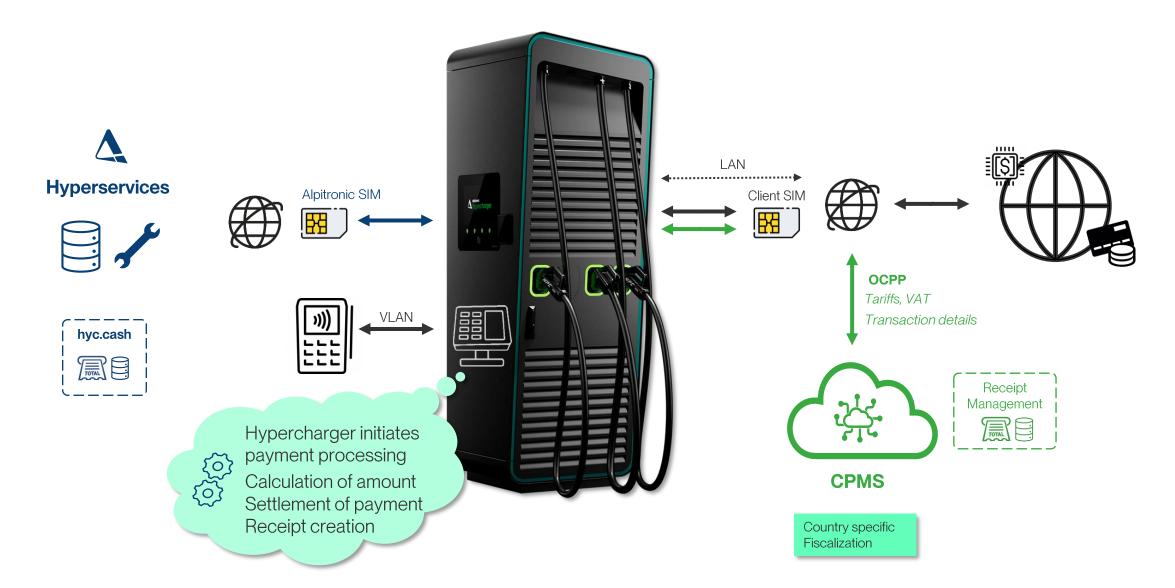


- Local Integration: alpitronic = Integrator
- Cloud Integration: PSP = Integrator
- Collaborates with PSPs to test and deploy reliable payment solutions.
- Performs integration testing and deploys updates to Payment Terminals.
- Provides receipt information

- **CPO** Provides payment system which ensures secure transactions and ensures fiscal compliance.
- Works with PSPs and Acquirers to manage transactions securely and efficiently
- **PSP** Provides the payment gateway for transmitting transaction data securely (encrypted) and facilitates the processing of transactions.
  - Provides TIDs and ensures they are correctly maintained.
- **Acquirer** Processes transactions on behalf of merchants and manages the transfer of funds from issuing banks to merchant accounts.
  - Ensures fraud detection, compliance with anti-money laundering (AML) laws, and other security measures.

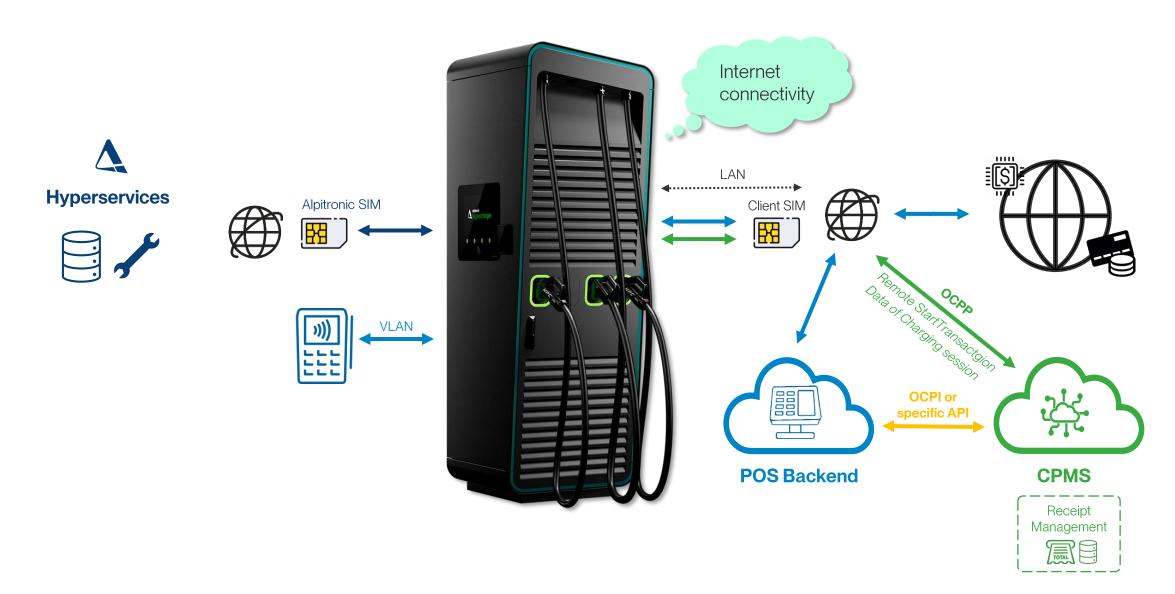
### **PT Integration Case #1: Local**





# **PT Integration Case #2: Cloud**







# **Payment Solution - Offer**

December 2024

### Valina EP2 (Worldline / PAYONE)



- 3,5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 5.x approved
- IP65 rated
- IK09 shock resistance





hyc50 hyc150/300 hyc200/400

Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>1</sup> Product Code
Valina EP2 Worldline	Worldline <sup>2</sup>	201686	201571
Valina EP2 Worldline spare part	Worldline <sup>2</sup>	103825	103825
Valina Retrofit Kit <sup>3</sup>		206427	103786

Service: giel.leyssens@worldline.com Partner.austria@payone.com



<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>2</sup> PAYONE is offering its services as PSP and Acquirer in Austria.

### Valina ZVT (PAYONE / WEAT)



- 3,5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 5.x approved
- IP65 rated
- IK09 shock resistance

















Service: Partner.austria@payone.com donncha.raison@WEAT.de



Local	hyc50 hyc150/300 hyc200/400
-------	-----------------------------

Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>1</sup> Product Code
Valina ZVT PAYONE	PAYONE	201685	201570
Valina ZVT WEAT	WEAT <sup>2</sup>	208544	208542
Valina ZVT Worldline spare part	PAYONE	103826	103826
Valina ZVT WEAT spare part	WEAT <sup>2</sup>	209596	209596
Valina Retrofit Kit <sup>3</sup>		206427	103786

<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>2</sup>WEAT SIM is required for this service.

This SIM card can also be used to connect to CPMS.

### Self/2000 (Worldline Italia)



- 3,26" touch TFT colour display
- Contactless Cards/Devices
- PCI-PTS 5.x approved
- IP65 rating
- IK09 shock resistance



















### Service: giel.leyssens@worldline.com



Local	hyc50	<b>hyc</b> 150/300	hyc200/400
-------	-------	--------------------	------------

Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>1</sup> Product Code
Self2000 Worldline	Worldline 2, 3	203877	201464
Self2000Worldline spare part	Worldline <sup>2, 3</sup>	202530	202530
Self2000 Retrofit Kit <sup>4</sup>		-	103784

<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>2</sup> Worldline Italia is also offering their service as Acquirer. Further Acquirers are supported on request. e.g., NEXI (including Unicredit, Intesa, Credem, MPS, BCC banks), Poste, Banca Sella, Numia

<sup>3</sup> Worldline Italia is also offering their service across Europe (Crossborder via N&TS)

### IM30 (PAYONE / CCV)



- 5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 5.x approved
- IP55 rated
- IK08 shock resistance





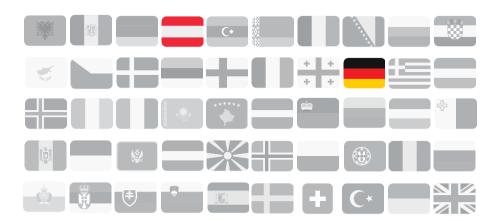








Service: Partner.austria@payone.com PaymentService@ccv.eu



Local	hyc50	<b>hyc</b> 150/300	<b>hyc</b> 200/400
-------	-------	--------------------	--------------------

Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>1</sup> Product Code
IM30 PAYONE <sup>2</sup>	PAYONE	-	201676
IM30 CCV <sup>3</sup>	CCV	201681	201509
IM30 PAYONE spare part	PAYONE	103789	103789
IM30 CCV spare part	CCV	103787	103787
IM30 Retrofit Kit <sup>4</sup>		205035	103782

<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>2</sup>The terminal has PAYONE network operating keys, therefore a contract including network operation and acquiring must be concluded between the CPO and PAYONE.

<sup>3</sup> As CCV is Payment Service Provider (PSP) the terminal has network operating keys from CCV. The CPO must conclude a contract for network operation with CCV and an acquiring contract with PAYONE.

### IM30 (Fortech)



- 5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 5.x approved
- IP55 rated
- IK08 shock resistance





Service: sales.evc@fortech.it Federico.Marzouk@fortech.it





















Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>2</sup> Product Code
IM30 Fortech	Fortech <sup>3</sup>	-	208541
IM30 Fortech spare part	Fortech <sup>3</sup>	-	-
IM 30 Retrofit Kit <sup>4</sup>		205035	103782

<sup>1</sup>OCPI 2.1.1. and OCPP 1.6J are supported

<sup>2</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>3</sup> Fortech PSP service through Moneynet and Shift4 Acquiring in Italy; Fortech PSP Crossborder service through N&TS Group all over Europe. Listed Partners for PSP and Acquirer services are most common ones. Other Providers, e.g., Worldline, are possible upon request.

<sup>6</sup> Service in all the listed countries (excl. Italy) needs to be evaluated case by case due to the different fiscalization and certification requirements

## IM30 (Paytef)



- 5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 6.x approved
- IP55 rated
- IK08 shock resistance









Service: aitor.egurrola@paytef.es



Local	hyc50 hyc150/300 hyc200/400
-------	-----------------------------

Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>1</sup> Product Code
IM30 Paytef	Paytef <sup>2</sup>	-	202028
IM30 Paytef spare part	Paytef <sup>2</sup>	104544	104544
IM 30 Retrofit Kit <sup>3</sup>		205035	103782

<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>2</sup> Offering PSP and Acquiring services in Spain through RedSys https://redsys.es/quienes-somos.html

<sup>&</sup>lt;sup>4</sup> Partnership for PSP services with SIBS, to offer Multibanco services in Portugal by the end of 2024

### **Apollo (Payter)**



103793

103785

- 3,5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 6.x approved
- IP55 rated
- IK08 shock resistance















Apollo Payter spare part

Apollo Retrofit Kit 6





Local Cloud	hyc50	hyc150/300	<b>hyc</b> 200/400
Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>2</sup> Product Code
Apollo Payter	Payter <sup>3, 4, 5</sup>	203878	102902

Payter 3, 4, 5

<sup>1</sup>Local or Cloud configuration is set upon onboarding at Payter.

103793

207361

<sup>2</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>3</sup> Multiple options for payment service providers: Europe: Gateway Monet+ - Acquiring Shift4, Elavon, Worldline or PAYONE in Austria Europe: Gateway NMI - Acquiring Elavon

<sup>4</sup>SHIFT 4 is the only Acquirer that supports service in: Andorra, Iceland, Croatia, San Marino, Serbia

<sup>5</sup>Monet+ and Elavon also support service for Croatia in EUR

### **Apollo Polar (Payter)**

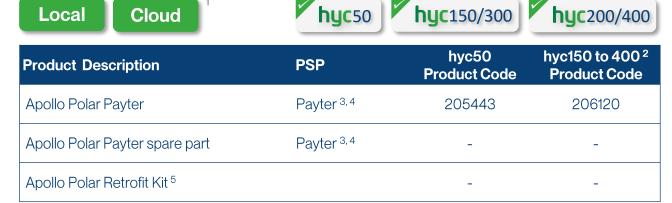


- 3,5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 6.x approved
- IP55 rated
- IK08 shock resistance









<sup>1</sup>Local or Cloud configuration is set upon onboarding at Payter

<sup>2</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

<sup>3</sup>Multiple options for payment service providers:

Europe: Gateway Monet+ - Acquiring Shift4, Elavon, Worldline or PAYONE in Austria

Europe: Gateway NMI - Acquiring Elavon

USA: Gateway NMI - Acquiring Elavon

USA: Gateway Apriva - Acquiring fiserv.

Canada and USA: Gateway Apriva - Acquiring Chase / JP Morgan

<sup>4</sup>SHIFT 4 is the only Acquirer that supports service in: Andorra, Iceland, Croatia, San Marino, Serbia Monet+ and Elavon also support service for Croatia in EUR

<sup>5</sup> Interac in Canada only

<sup>6</sup> exclusive Payment Terminal

Service: www.payter.com/registration









# Payment Solutions compliant for Retrofit

December 2024

### Valina (Logos) - Retrofit



- 3,5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 5.x approved
- IP65 rated
- IK09 shock resistance







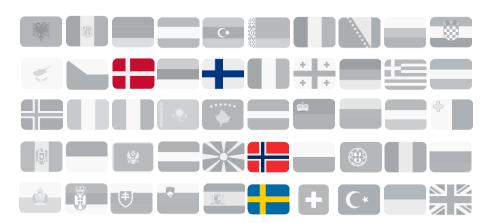


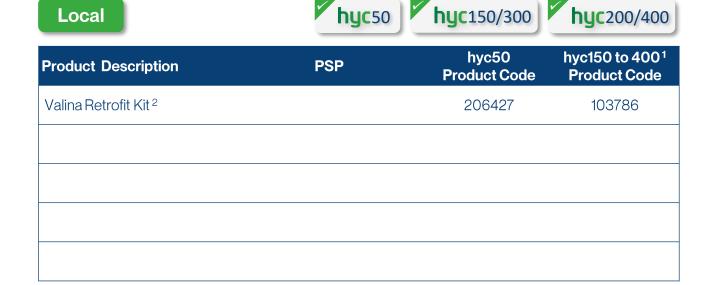






### Service: Partner.austria@payone.com





<sup>1</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

## S1U2 (Adyen) - Retrofit only 1,2



- 5" touch TFT colour display
- Contactless Cards/Devices
- Chip (contact) Cards
- Magstripe Cards
- PCI-PTS 6.X approved
- IP65 rated
- IK10 shock resistance



### Service: Partner.austria@payone.com



Cloud	hyc50 hyc150/300 hyc200/400		
Product Description	PSP	hyc50 Product Code	hyc150 to 400 <sup>3</sup> Product Code
S1U2 Retrofit Kit <sup>4</sup>		209791.001	207775

<sup>1</sup> Adyen is offering their services globally in various countries and will be available starting from 50 Payment Terminals on. Additional to main globally accepted Payment Schemes, Adyen does also support many regional payment schemes, e.g. Girocard, Bancontact, Bancomat, etc.

<sup>2</sup> CPO (Merchant) will have contract with Adyen. Alpitronic offers order management for Payment Terminals on behalf of CPOs and can integrate the Payment Terminals in production.

<sup>3</sup> Product codes applies to V4 housing (with cutout for Payment Terminal)

### **DANKE / GRAZIE / THANK YOU**



### **Alpitronic SRL**

Via di Mezzo ai Piani 33

I-39100 Bolzano

T: +39 0471 1961 000

F: +39 0471 1961 451

E: info@alpitronic.it

### **Gernot Mariacher**

Product Marketing

E: gernot.mariacher@alpitronic.it